

**AP US History Document Based Question****The Gilded Age: The Rise of Business**

**Directions:** The following question is based on the accompanying Documents 1–7. The documents have been edited for the purpose of this exercise. This question is designed to test your ability to apply several historical thinking skills simultaneously, including historical argumentation, use of relevant historical evidence, contextualization, and synthesis. Your response should be based on your analysis of the documents and your knowledge of the topic. Write a well-integrated essay that does the following:

- States an appropriate thesis that directly addresses all parts of the question.
- Supports the thesis or an appropriate argument with evidence from all or all but one of the documents AND your knowledge of United States history beyond/outside the documents.
- Analyzes a majority of the documents in terms of such features as their intended audience, purpose, point of view, format, argument, limitations, and/or social context as appropriate to the argument.
- Places the argument in the context of broader regional, national, or global processes.

- 1. Explain the major political and economic causes and consequences for the growth of big business in American society from 1870 to 1900.**

**Document A**

Source: Theodore Dreiser, *Sister Carrie*, a novel, 1900.

[Department stores] were along the line of the most effective retail organization, with hundreds of stores coordinated into one and laid out upon the most imposing and economic basis. They were handsome, bustling, successful affairs, with a host of clerks and a swarm of patrons. Carrie passed along the busy aisles, much affected by the remarkable displays of trinkets, dress goods, stationery, and jewelry. Each separate counter was a showplace of dazzling interest and attraction. She could not help feeling the claim of each trinket and valuable upon her personally.

### Document B

Source: David A. Wells, engineer and economist, *Recent Economic Changes and Their Effect on the Production and Distribution of Wealth and the Well-Being of Society*, 1889.

[T]he modern manufacturing system has been brought into a condition analogous to that of a military organization, in which the individual no longer works as independently as formerly, but as a private in the ranks, obeying orders, keeping step, as it were, to the tap of the drum, and having nothing to say as to the plan of his work, of its final completion, or of its ultimate use and distribution. In short, the people who work in the modern factory are, as a rule, taught to do one thing - to perform one and generally a simple operation; and where there is no more of that kind of work to do, they are in a measure helpless. The result has been that the individualism or independence of the producer in manufacturing has been in a great degree destroyed, and with it has also in a great degree been destroyed the pride which the workman formerly took in his work - that fertility of resource which formerly was a special characteristic of American workmen, and that element of skill that comes from long and varied practice and reflection and responsibility.

### Document C

Source: Andrew Carnegie, "Wealth," *North American Review*, June 1889

This, then, is held to be the duty of the man of Wealth: First, to set an example of modest, unostentatious living, shunning display or extravagance; to provide moderately for the legitimate wants of those dependent upon him; and after doing so to consider all surplus revenues which come to him simply as trust funds, which he is called upon to administer, and strictly bound as a matter of duty to administer in the manner which, in his judgment, is best calculated to produce the most beneficial results for the community - the man of wealth thus becoming the mere agent and trustee for his poorer brethren, bringing to their service his superior wisdom, experience, and ability to administer, doing for them better than they would or could do for themselves.

### Document D

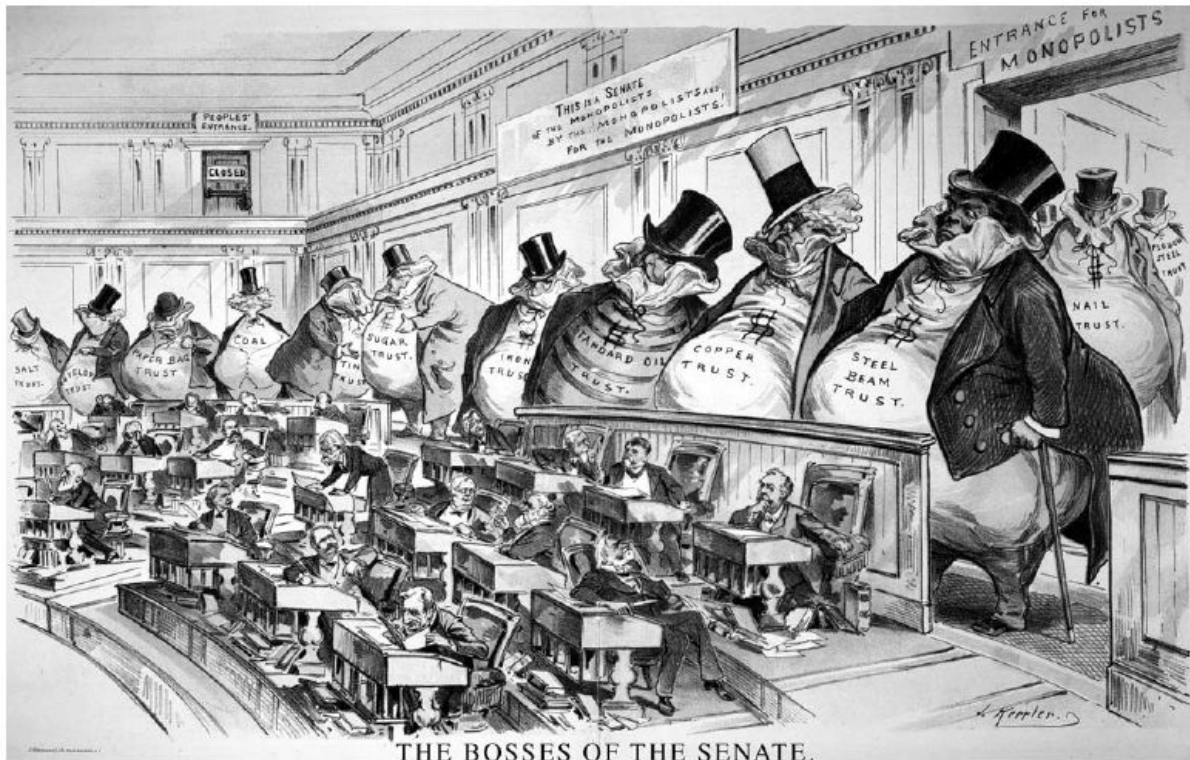
Source: "People's Party Platform," *Omaha Morning World-Herald*, July 5 1892.

[W]e seek to restore the government of the Republic to the hands of "the plain people," with which class it originated...

Our country finds itself confronted by conditions for which there is no precedent in the history of the world;... We pledge ourselves that if given power we will labor to correct these evils by wise and reasonable legislation, in accordance with the terms of our platform. We believe that the power of government-in other words, of the people-should be expanded (as in the case of the postal service) as rapidly and as far as the good sense of an intelligent people and the teaching of experience shall justify, to the end that oppression, injustice, and poverty shall eventually cease in the land.

## Document E

Source: Joseph Keppler, "The Bosses of the Senate," *Puck*, January 23, 1889.



THE BOSSES OF THE SENATE.

U.S. Senate Collection

## Document F

Source: Samuel Gompers, *What Does Labor Want?*, an address before the International Labor Congress in Chicago, August 28, 1893

The organized working men and women, the producers of the wealth of the world, declare that men, women and children, with human brains and hearts, should have a better consideration than inanimate and dormant things, usually known under the euphonious title of "Property"...

We demand a reduction of the hours of labor, which would give a due share of work and wages to the reserve army of labor and eliminate man of the worst abuses of the industrial system now filling our poor houses and jails...

Labor... insists upon the exercise of the right to organize for self and mutual protection. ...That the lives and limbs of the wage-workers shall be regarded as sacred as those of all others of our fellow human beings; that an injury or destruction of either by reason of negligence or maliciousness of another, shall not leave him without redress simply because he is a wage-worker...

And by no means the least demand of the Trade Unions is for adequate wages.

## Document G

Source: George Rice, "How I was Ruined by Rockefeller," *New York World*, October 16, 1989

"I am but one of many victims of Rockefeller's colossal combination," said Mr. [George] Rice, "and my story is not essentially different from the rest...I established what was known as the Ohio Oil Works... I found to my surprise at first, though I afterward understood it perfectly, that the Standard Oil Comapny was offering the same quality of oil at much lower prices than I could do - from one to three cents a gallon less than I could possibly sell it for."

"I sought for the reason and found that the railroads were in league with the Standard Oil concern at every point, giving it discriminating rates and privileges of all kinds as against myself and all outside competitors."